



# Training Courses

An aerial, grayscale photograph of a dense urban skyline, likely New York City, showing various skyscrapers and building structures. The image is used as a background for the right-hand page of the document.

Intelligence  
Analysis  
Investigations  
Financial Crimes Tactical  
Security Cyber

The Soufan Group (TSG) works closely with clients in both the public and private sectors to address their national and global security training needs through designing specialized courses that will enhance their ability to operate successfully in a range of complex settings.

Headquartered in New York, with representation in San Francisco, Chicago, Washington D.C., Boston, London, Doha, and Singapore, we focus on the most important geostrategic challenges of our time, addressing existing fault lines and anticipating emerging trend lines. Under the mentorship of carefully selected instructors with decades of field experience in intelligence, law enforcement, and government, TSG enables and supports informed strategic and tactical decisions that minimize risk and allow clients to achieve both immediate goals and longer-term strategic milestones.

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# Intelligence **INT**

## Operations

### Intelligence Operations INT 201

This course serves as an introduction to how intelligence agencies operate. Major topics covered include an in-depth look at the intelligence cycle, collection methods, surveillance and countersurveillance operations, covert methods of entry and working with foreign liaison partners.

### Counterintelligence Operations INT 202

This course provides students with skills and knowledge necessary to detect, identify, assess, exploit, counter, and neutralize national security threats from foreign intelligence agencies. Students will learn foreign intelligence indicators and countermeasures for various foreign intelligence collection methods, to include requests for information, academic solicitation, suspicious network activity, targeting at conferences, conventions and trade shows, solicitation and marketing attempts, foreign visits, and elicitation/recruitment efforts.

### Social Media & Data Mining INT 203

This course provides students with the skills and knowledge necessary to effectively locate, use, and preserve online information as part of a criminal investigation or intelligence operation. Major topics covered include an introduction to the internet and world wide web, online anonymity, data mining, searching social media and business network searches, reverse search/validation of emails, and searching TOR & and the Deep Web.

### Intelligence Report Writing INT 204

This course provides students with skills necessary to draft concise, thorough, and professionally structured intelligence and operational reports.

### Elicitation INT 205

This course is designed to provide students with the knowledge and skills to discreetly acquire information during meetings or casual conversations – whether spontaneous or targeted. Major topics covered include elicitation techniques and tradecraft, influence techniques and strategies, the funneling technique, asking the right questions (who, what, when, where, why, and how), planning the approach and intended outcomes.

### Surveillance Operations INT 206

This course is designed to provide students with the skills necessary to conduct covert surveillance and countersurveillance operations. Major topics covered include surveillance and countersurveillance tradecraft, surveillance detection techniques, vehicular and foot techniques/vulnerabilities, reporting and documentation, surveillance terminology, radio communications, mapping, and the importance of knowing the area, use of disguises, operational planning and conducting team briefings.

### Information Operations: Disinformation INT 213

This course provides participants with an overview of the essential concepts and principals associated with state-sponsored Information Operations conducted online, with a focus on how the deployment of deliberately false or misleading information, Disinformation, is utilized by state and non-state actors, and the threat it poses to national security. Through a series of interactive lectures, videos and short exercises, participants will learn how disinformation campaigns are utilized to achieve political and geopolitical goals, including techniques used to deploy such campaigns on social media on a country, regional, and global level. Participants will also be introduced to tools security and intelligence professionals can utilize to recognize and analyze disinformation campaigns, including social media analysis, advanced OSINT techniques, deepfakes detection, and open-source tools.

### Agent Recruitment and Handling INT 220

This course teaches students how to recruit, develop, and operate human intelligence sources using a non-coercive approach. Students will participate in a series of complex practical exercises replicating human intelligence operations involving all phases of the recruitment cycle: spotting and filtering, assessing and developing, and actual recruitment.

### Social Media Rumor Investigations & Monitoring INT 301

This course allows organizations to strengthen their operational cyber capacity by providing students with tools and processes necessary to actively monitor social media sites and identify potentially illegal or destabilizing comments that may require investigation or other official action.

### Social Engineering Threat and Countermeasures INT 306

This course provides students with the skills and knowledge necessary to identify malicious attempts by adversaries to gain access to sensitive information through online manipulation of unwitting employees. Students will learn the fundamentals and psychology behind social engineering, how attacks are executed, what works and doesn't work, and how to report attempted attacks.

## Analysis

### Introduction to Intelligence INT 101

This foundational course is designed to introduce students to the six steps of the Intelligence Cycle and essential analytic tradecraft skills and techniques necessary for transforming raw data into actionable intelligence in support of criminal investigations and intelligence missions. Concepts learned during the course will be reinforced using contemporary intelligence briefings, case studies and practical exercises. All course instruction blocks are designed to be interactive to facilitate student interaction and enhance learning. At the conclusion of this training participants will know the Intelligence Cycle and be able to apply a range of analytical techniques under varying situations to support criminal investigations and intelligence missions.

### Intermediate Intelligence: Connecting the Dots INT 102

This course is designed to expand on the concepts introduced in the "Introduction to Intelligence for Law Enforcement" course and prepares students to apply analytic tradecraft tools and techniques in a complex environment to support criminal investigations and intelligence missions. Each step of the Intelligence Cycle will be taught in detail and include a practical exercise covering each step to prepare students for the comprehensive practical exercise. Concepts learned during each instruction block will also be reinforced through use of contemporary intelligence briefings and/or case studies. All course instruction blocks are designed to be interactive to facilitate student interaction and enhance learning. At the conclusion of this course the students will participate in comprehensive practical exercise which is designed to enable the students to utilize the concepts taught during the course to support a criminal investigation and "defeat" a notional threat.



### Intelligence Presentations: Structure & Delivery Techniques INT 208

This course provides training for individuals to prepare and deliver sound and concise intelligence presentations. Major topics covered include the development of high-impact presentation aids, use of infographics, briefing venue management, presentation structure and content considerations, time management, and delivery techniques.

### Psychology of Intelligence Analysis INT 209

This class provides instruction in the mental models and perceptions of analyst staff relating to the processing of intelligence. Ultimately the course develops the student's ability to recognize their own bias and faulty mental constructs which impede critical thinking. The course content is based upon the life work of Mr. Richards Heuer, a groundbreaking pioneer in the techniques of: Structured Analytical Techniques, Analysis of Competing Hypotheses, and Mental Models within the Nosenko espionage case.

### Open Source Intelligence INT 210

This course is designed to provide students with the skills and knowledge to collect data and information of intelligence value from publicly available sources. Major topics covered include metadata search, people and identity investigation, phone number research, linking social media accounts, navigating the deep web, image analysis, and geospatial research/mapping.

### Intelligence Analysis INT 211

This course prepares students to apply critical thinking skills in a complex analytical environment. Through lecture, discussion and case studies, students will focus on how to study one's adversary, intelligence methodologies such as alternative competing hypothesis, quadrant crunching and forecasting future trends.

### I2S Analyst Notebook INT 212

This course provides students with the basic knowledge and skills necessary to use I2S Analyst Notebook tools for link analysis, data merging, theme lines and matching.

### Microsoft Excel for Pattern & Trends Analysis INT 314

This course provides training to increase awareness and the use of Microsoft Excel's functionality in manipulating and exploiting 'big data' in Intelligence Analysis activities. Topics include: a revision of basic functions, pivot tables, chart production and chart analysis, graphs, and advanced functions.

### Geographic Information Systems INT 315

This course develops the ability to understand and utilize a variety of Geographic Information Systems (GIS) as they relate to Intelligence Operations. Major topics covered include map visualizations, terrain analysis, spotting maps, plotting shapes and legends & scale. Students are will initially utilize Google Earth Pro and be introduced to ArcGIS and QGIS software.

### Intelligence Databases INT 316

This course provides students with a working knowledge of databases and how they are used to support Intelligence and Security operations. Major topics covered include data entry, exploitation, searching, reporting and import/export skills for existing databases. Instruction will be provided to also design, create, manage and modify customized databases for specific operational purposes. Microsoft Access will be the primary course software however students will receive instruction in other commercial database applications.

### Red Team & Hostile Threat Replication INT 320

This course provides a forward-thinking approach to security threats. Students are instructed to gain an in-depth understanding of known hostile organization's motivations and attack methodologies. Students will then theoretically assume an adversarial roll and reverse engineer security threats and attacks. Major topics covered include insider threats, remote hostile reconnaissance, hostile surveillance, and attack control measures.

# Terrorism **TER**



## Global Perspectives on Terrorism TER 201

This course takes an in-depth look at the current and emerging terrorist threat landscape around the world. Key topics covered include a detailed overview of transnational terrorist organizations and their affiliates, regional and local threats around the world, the terrorist attack cycle, terrorist use of social media and emerging trends.

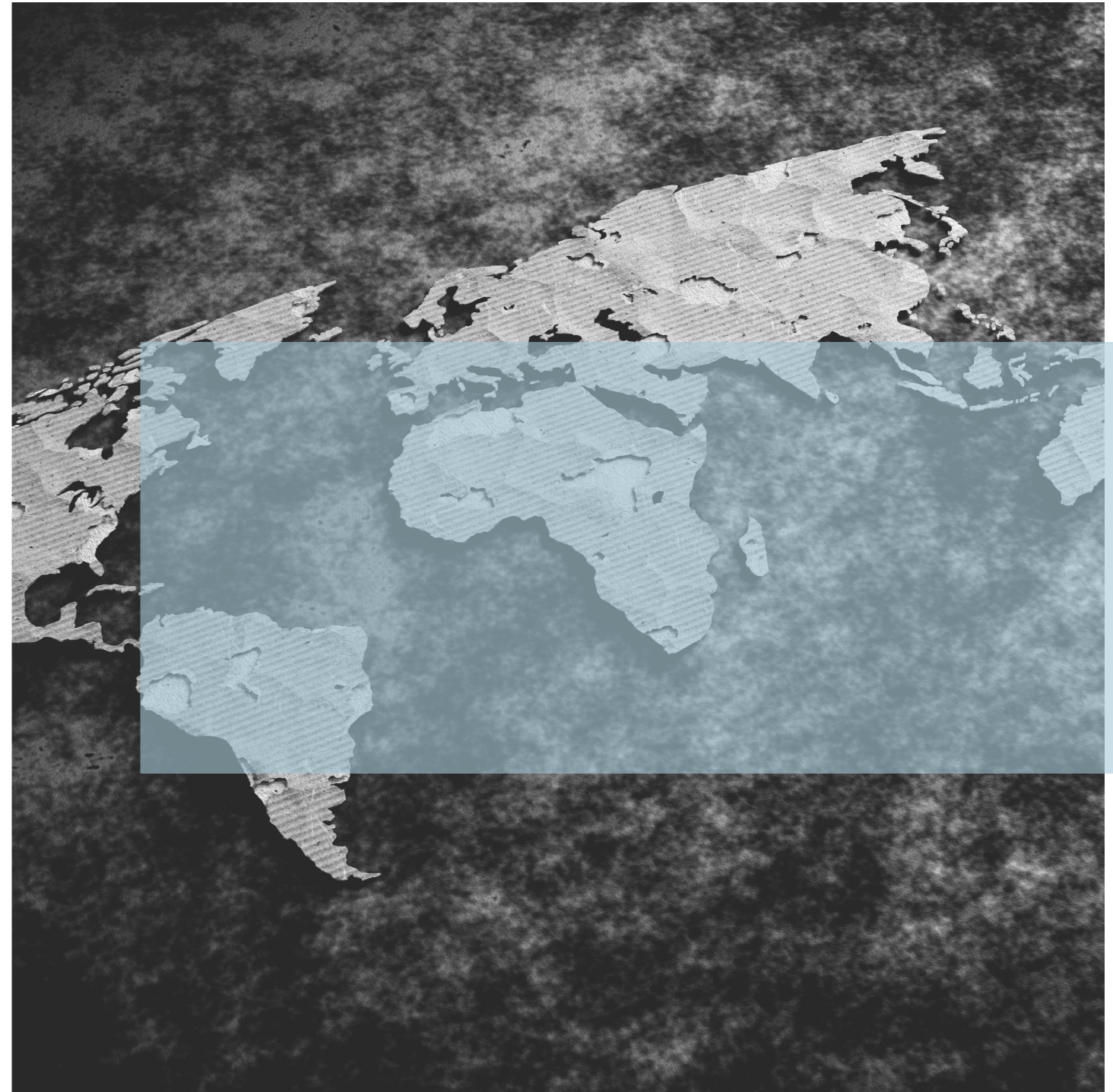
## Domestic Terrorism & Violent Extremism TER 202

This course provides students with an overview and background of the various drivers of domestic terrorism and violent extremism, including anti-government extremism and multiple types of racially and ethnically motivated terrorism. Students will learn about the offline and online indicators of radicalization, while also being taught about the various subcultures that violent extremists inhabit online, and how domestic terrorists and violent extremists harness new and emerging technologies to recruit new members, spread virulent propaganda, and facilitate the logistics of terrorist attacks.

## Radicalization, De-radicalization, and Disengagement

### TER 203

This course provides a comprehensive approach to understanding the complex phenomena of radicalization, de-radicalization, and disengagement. Students will learn about the radicalization life cycle, while also studying the indicators and variables that lead individuals to radicalize toward terrorism and various forms of violence (political, religious, ethnic, racial, etc.) De-radicalization programs will also be studied and assessed, in addition to the disengagement process, when individuals leave terrorist groups.





# Investigations INV

## Basic Investigations INV 101

This course serves as a primer for employees who will be conducting or supporting criminal investigations. Through classroom lecture and practical exercises, students will be introduced to the procedures, techniques and challenges associated with criminal investigation. Major topics covered include crime scene investigation and documentation, suspect and witness interviews, obtaining written statements, report writing, case management, search techniques, and surveillance.

## Fraudulent Documents INV 203

This course provides a foundational awareness of altered, fraudulent and counterfeit identification documents and currency encountered at border crossings and ports of entry. Students learn how to identify security and other unique features found in legitimate identifications and currency in order to recognize altered, fraudulent or counterfeit ones.

## Crime Scene Investigation INV 204

This course provides students with skills related to the evaluation and collection of physical evidence after the commission of a crime. Major topics covered include crime scene management, fingerprint recovery, trace and forensic evidence, photography/sketching, spatter analysis and evidential chain of custody.

## Post Blast Investigations INV 213

This hands-on course is designed to provide students with the advanced level skills and knowledge necessary to conduct post bomb scene investigations. A combination of lectures and field exercises using live explosives are used to teach recognition of improvised explosive device components both before and after the blast; explosion dynamics; proper search techniques for evidence recovery; preliminary examination of evidence at the bombing scene; collection, packaging and preservation of evidence for laboratory examinations; and forensic laboratory capabilities in analyzing evidence.

## Interview & Interrogation INV 220

This course provides students with a foundation in cognitive interview and interrogation techniques. Major topics covered include evidence-based interview and interrogation structure and strategies, elicitation techniques, developing rapport, proper room setting, detection of deception, body language cues, and statement analysis.



## Detection of Deception INV 221

This course teaches students to recognize facial expressions of emotion, body language behaviors and verbal analysis to better detect deception, evaluate truthfulness and assess credibility. This material is also covered as part of Interview & Interrogation (INV 220).

## Security Awareness: Profiling Terrorist & Criminal Behavior INV 223

This course provides participants with an overview of the essential concepts and principals associated with profiling techniques used in detecting unusual human behavior patterns most associated with criminal and terrorist activities, with a focus on unaffiliated or "Lone Wolf" terrorists. Through a series of interactive lectures, videos and short exercises, participants will learn how criminals and terrorists use deception in carrying out their activities, and ways in which law enforcement, security and intelligence professionals can recognize it.

## Undercover Operations INV 302

This course is designed to address all aspects of undercover operations and covert work relating to criminal investigations and the collection of intelligence. The training includes development and appropriate use of aliases and cover stories plus organizational and individual safety protocols and risk management inherent in undercover operations.

## Countering Transnational Organized crime INV 303

Countering Transnational Organized crime is a course that focuses on the national security threats posed by criminal organizations. This training is designed for government officials and practitioners who are engaged in countering this threat. It provides participants with a global view of how transnational criminal organizations threaten global national security.

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# Financial Crimes **FIN**

## Financial Crimes Investigations & Analysis FIN 201

This course of instruction provides students with the knowledge to identify and investigate a broad range of fraud and economic crimes, to include real estate and securities sectors of the economy.

## Procurement Fraud for Investigation and Prosecution FIN 202

This course familiarizes students with the government contracting acquisition process for equipment, services, and construction, and identifies common fraudulent schemes.



## Investigative Course on Stocks and Bonds FIN 203

This course provides students with an understanding of the processes involved in the trading of stocks, bonds and other securities.

## Terrorism Financing FIN 204

This course teaches students to identify and investigate money laundering, and to track assets acquired with the proceeds of criminal or terrorist activities.

## Detecting and Countering Money Laundering FIN 205

This course provides students with the operational capability to employ enhanced and alternative solutions focusing on aspects of money laundering investigation and asset tracing following an initial allegation of corruption or other financial misconduct.

## Management & General Subjects **MGT**



### Instructor Development Course MGT 205

This class teaches the skills necessary to prepare and present knowledge and psychomotor based training in a classroom environment. A high level of student participation is required. This class is open to those of all skill levels and provides training in the following six topics. The learning process – adult learning principles and styles, environments. Systematic design, development and delivery of training. Methods of instruction for teaching both theory and skills. Instructor roles and responsibilities. Facilitation skills. Using training aides effectively.

### Arab Cultural Intelligence MGT 206

Designed as primer for employees assigned to the Middle East and North Africa region, this course aims to provide them with the cross-cultural skills and competences necessary to communicate and work in the Arab world more effectively. Participants will be introduced to the history, geography, religion, language, social norms, traditions, and culture of the region. Country-specific briefings on current political and economic issues are also available on request. Our Arab Cultural Intelligence courses are tailored to individual client needs.

### Contemporary Issues in Geopolitics and World Events MGT 401

This seminar style course is designed to provide participants with a greater awareness of current geopolitical issues of both regional and global concern, with a focus on how those events affect their own country's national interests. Major topics covered include regional and global power competition, military conflicts, terrorism, humanitarian crisis, trade, energy, climate change and significant political events.

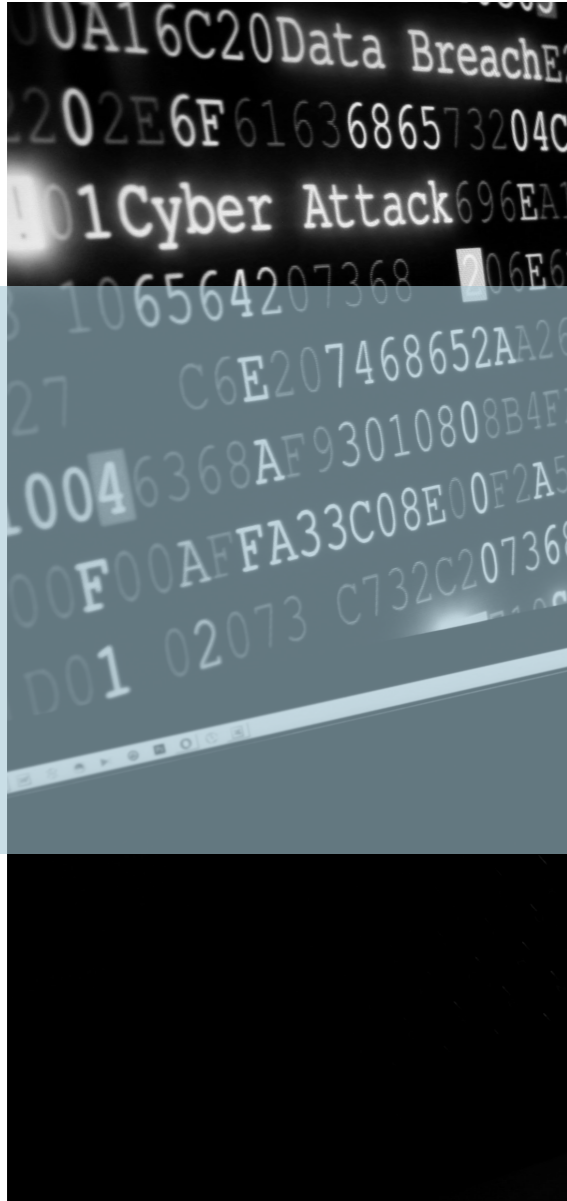
### Major Case Management MGT 411

This course is designed for senior investigators and agency executives who are likely to oversee major, complex criminal investigations that are likely to have wide public or political interest. Major topics covered include planning and organization, effective management techniques, working with international partners, task forces or in an interagency environment, administrative and logistical considerations, mass arrests, likely obstacles to success, media strategies, and after-action reports.

### Behavioral Analysis MGT 412

This course will provide students with the training to be able to use open-source, existing, and available data (including from the Dark Web) to recreate crime scenes and to develop criminal behavioral profiles and case studies that could be used to capture offenders and prevent further crimes. Students will also learn how to coordinate with a wide range of law enforcement organizations, gain an understanding of how to speak directly with criminals in order to understand their behavior, maintain a database with information about violent crimes and acts of terrorism and be able to accurately perform risk assessment on individuals and organizations.

# Cyber **CYB**



## Computer and Smart Device Security CYB 101

This course provides user level cyber awareness training for new staff members. Major topics covered include organizational policies and best practices, password protection, expectations of privacy, firewalls, and cyber virus protection.

## Cyber Crimes CYB 202

This course provides awareness into the nature and scope of criminal activities unique the cyber domain. Major topics covered include hacking threats, phishing techniques, cyber extortion, data breaches, identity theft, denial of service attacks, and use of malicious software.

## Critical Digital Infrastructure Security CYB 203

This course provides students with an understanding of the cyber threats and risks to critical digital infrastructure such as power grids, agriculture and food supply chains, chemical and government facilities, financial services, high-speed rail and other transportation networks, and water treatment plants. Major topics covered include malware and other cyber threats, protection strategies to safeguard systems against malicious attack, infrastructure vulnerabilities, cyber terrorism and warfare, cyber risk assessments, and responding to cyber-attacks.

## Monitoring Terrorist Websites CYB 204

The aim of this course is to collect, process, refine and exploit multiple sources of information from publicly available extremist websites in order to conduct timely and effective analysis in support of intelligence collection efforts or criminal investigations.

## TOR and The Deep Web CYB 301

This course provides students with an understanding of the Onion Router (TOR) and its use as an access tool for the Deep Web. The instruction will link the use of the Deep Web and its involvement in the world of crime and terrorism.

## Cyber & Mobile Forensics CYB 302

This course is designed to provide students with the operational capability to conduct basic computer forensic investigations. Windows based operating systems and android mobile device exploitation are provided.

## iOS & OSX Forensics CYB 304

This course is designed to provide students with the advanced level skills and knowledge necessary to forensically exploit data stored on all Apple operating systems. Students who successfully complete this course will receive a Cellebrite Certification in iOS Forensics.



## Technical **TEC**

### Covert Mode of Entry TEC 201

This course provides students with the skills required to effectively plan for and operate as a member of a covert entry team. Attendees will learn to identify various lock designs and gain proficiency with the use of basic/advanced tools and techniques to covertly manipulate or defeat them. The CMOE tactics, techniques and procedures learned in the classroom are reinforced through a series of realistic scenario-

### X-Ray & Detection Equipment Operators Course TEC 202

This course provides students with the skills and knowledge necessary to properly use x-ray screening equipment to identify and interdict contraband items through classroom lecture and practical application using web-based simulation software.

### Covert Mode of Entry II TEC 302

This course focuses exclusively on the manipulation and defeat of safes, both traditional and electronic locking versions common in hotel areas. Additionally, training is provided regarding the capability to defeat keyless entry into select makes and models of vehicles.



## Security **SEC**

### Risk Assessment and Management SEC 201

This course is designed to provide participants with a thorough understanding of the concepts surrounding risk assessments and management based on internationally recognized best practices, to include ISO 31000 – Risk Management: Principles and Guidelines. Major topics covered include principals of risk management, risk scoring models, matrixes and mitigation, risk assessment and management stages, conducting risk, threat and vulnerability assessments, defining risk appetite and tolerances, and creating and implementing risk mitigation and treatment plans.

### Overseas Security Awareness SEC 202

This course is designed for employees who will be traveling or working abroad. Through a series of lectures, discussions and practical exercises, they will learn how to maintain situational awareness and identify possible security threats. Major topics include potential vulnerabilities and threats related to travel; safeguarding sensitive information; hotel, residential and workplace security; surveillance detection; and evacuation and contingency planning.

### Facility and Document Security SEC 203

This course provides students with the skills and knowledge necessary to conduct vulnerability assessments for commercial and government buildings in order to prevent or minimize potential threats from acts of terrorism, espionage, counterintelligence, cyber-attack, civil unrest and criminal activity. The expanded course will include training to detect malicious pre-attack facility observation and safeguarding of occupants and visiting officials.

### Critical Infrastructure Protection SEC 204

This course provides students indoctrination into the concepts of National-Level Critical Infrastructure protection. Students will be instructed on the conduct and review of Threat, Risk and Vulnerability Assessments (TRVA), National Asset Registration, Continuity of Operations, site security audits, and strategic risk mitigation strategies. Specific focus will be placed upon Qatar's energy sector and industrial cities, including electrical power and desalination facilities.

**Major Event Security Planning**  
SEC 205

This course addresses strategic level security considerations and planning in preparation for major political, sporting and other public events.

**Aviation Security**  
SEC 206

This course is designed to specifically address security requirements for international airport operations. The course will include aspects of physical security requirements, passenger and baggage screening – including the use of x-ray technology, cargo operations and immigration. Students should separately attend the supporting Fraudulent Document course develop the capability of verifying travel documents and passports.

**Maritime and Port Security**  
SEC 207

This course addresses the unique security requirements involving maritime and port security operations. The training includes student familiarization in international regulatory statutes, seaport operations and littoral security. Additional training is provided in container inspection and anti-smuggling activities. Students should separately attend the supporting Fraudulent Document course develop the capability of verifying travel documents and passports.

**Land Border Security**  
SEC 208

This course provides training in security issues related to maintaining the integrity of land based international boundaries. Topics include customs and immigration operations, border patrolling, conventional and technical searches of vehicular cargo and passengers, and buffer zones. Students should separately attend the supporting Fraudulent Document course develop the capability of verifying travel documents and passports.

**Personnel Vetting Procedures**  
SEC 220

This course explains the notable benefits and organizational safeguards of a proper vetting program, and then instructs students how to conduct vetting activities. Major topics covered include vetting with respect to organizational Human Resources and staff hiring procedures, vetting checks, vetting investigations, vetting interviews and due diligence checks for external vendors and contractors.

**Penetration Testing**  
SEC 302

A robust penetration testing program serves to validate and inspect a facility or organizational security posture. This course provides instruction in the proper conduct of both internal or third-party penetration testing procedures, and teaches various pre-operation safeguards, testing and reporting protocols.

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# Tactical TAC

## Tactical Pistol Marksmanship TAC 201

This course introduces students to advanced level tactical pistol marksmanship skills, with a focus on accuracy and speed. Students will gain confidence in their ability to engage stationary and moving targets at both close-in and extended ranges, shooting and reloading while on the move, engaging multiple targets, shooting in low-light conditions and the principals of close quarter engagement.

## Tactical Rifle Marksmanship TAC 202

This course introduces students to advanced level tactical rifle marksmanship skills, with a focus on precision shooting. Students will learn the mechanics of proper rifle manipulation – to include loading, clearing malfunctions and zeroing; positional shooting; shooting and reloading while on the move; engaging multiple targets and the principals of close quarter engagement.

## Special Weapons and Tactics Operator TAC 203

This course is designed to provide current or prospective SWAT operators with the confidence and skills necessary to conduct high risk missions as a member of a counterterrorism or other tactical team. Training will focus on advanced level pistol and rifle marksmanship, close quarter battle (single room, multi-room, hallways and stairways), tactical breaching, hostage rescue, operating in urban and rural environments, helicopter operations, land navigation, patrolling, and tactical medical procedures.

## SWAT Sniper TAC 204

This course is designed as follow-on training for SWAT qualified operators who will be assigned as sniper/observers, with a focus on long range precision shooting using scoped rifles. Students will learn the care and maintenance of their assigned weapons, cold bore theory, ballistics (internal, external and terminal), engaging moving and multiple targets, range estimation, principals of long-range marksmanship out to 700 meters, and operations in both rural and urban environments.



### Tactical Breaching TAC 205

This course is designed as follow-on training for SWAT qualified operators who will be assigned breaching duties. Students will learn how to breach doors and windows using mechanical, shotgun, thermal and hydraulic equipment.

### Explosive Tactical Breaching TAC 206

This course is designed as follow-on training to the Tactical Breaching Course (TAC 205). Students will learn how to breach doors and windows using explosive techniques. Major topics covered include the history and theory of explosive breaching, explosive storage and safety, recognition of low and high explosive compounds, preparation and placement of firing charges, and multiple breach points.

### Tactical Assaults on Tubular Targets TAC 207

This course addresses the unique challenges, requirements and techniques for conducting tactical assaults on busses, trains, subway cars and airplanes.

### High Risk Vehicle Stops TAC 208

This course is designed to prepare students to conduct high risk vehicle stops. Major topics include the safe execution of stops, proper vehicle positioning, suspect removal and clearing of vehicles.

### Active Shooter Response TAC 209

This course is designed to equip police officers with the knowledge and skills required to successfully end an active shooter threat event. Students will learn to employ active shooter threat tactics through dynamic, interactive drills and scenario-based training. Major topics covered include single and multiple officer response tactics, limited penetration tactics and tactical medical procedures.

### Tactical Arrests TAC 210

This course provides training in the tactically sound conduct of arrests and apprehension operations. Major blocks include officer safety considerations, the use of multi-man teams, screening techniques, handcuffing and other control methods.

### Executive Protection TAC 211

This course provides students with the skills and knowledge necessary for assignment to executive or VIP protection teams in low, medium and high-risk environments. Major topics covered include planning and conducting route and site surveys, motorcade operations, walking formations, countersurveillance and surveillance detection techniques, immediate action procedures, and tactical medical procedures.

### Tactical Medical for First Responders TAC 212

This course is designed to provide students with the knowledge and skills necessary to provide advanced level medical care during tactical operations. Topics covered include pre-operational medical assessments, preparation of medical plans, equipment and medical supplies for first responders, treatment of non-life-threatening injuries, and treatment of life-threatening injuries (chest wounds, blocked airways, and hemorrhage control).



### Hostage/Crisis Negotiation TAC 301

This course is designed to prepare students to work as part of a coordinated negotiation team and handle a variety of crisis situations including those involving hostages, barricaded subjects and potential suicide victims. Major topics covered include negotiating as a team, effective communications, principals of crisis negotiation, negotiating strategies, use of third-party intermediaries and interpreters, and contemporary issues in crisis negotiation.

### Crisis Management TAC 302

This course is designed for organizational leaders who will be responsible for developing and implementing an incident response structure and crisis management capability following a terrorist attack, natural disaster, or other serious event with wide-ranging public or national security consequences. Major topics covered include crisis management concepts, principals and frameworks; anticipating and assessing critical incidents; response structure and tools; preparing a crisis management plan; response and recovery; and crisis communications.

# TSJ Training Courses



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