



**IMMEDIATE RELEASE**

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**PRESS RELEASE**

**FORMER U.S. STATE DEPARTMENT SENIOR OFFICIAL  
NATHAN SALES JOINS THE SOUFAN GROUP**

*Former Under Secretary for Civilian Security, Democracy, and Human Rights (acting) and former Ambassador-at-Large and Coordinator for Counterterrorism at the U.S. Department of State joins as a senior advisor*

**[LINK TO BIO](#)**

**(New York, NY – January 5, 2022)** The Soufan Group (TSG) is honored to welcome Nathan Sales as a Senior Advisor. Ambassador Sales' work will support TSG's public and private sector clients in navigating today's increasingly complex security landscape while maximizing opportunities and minimizing risk.

From 2017 to 2021, Ambassador Sales served at the U.S. Department of State as Under Secretary for Civilian Security, Democracy, and Human Rights (acting) and concurrently as Ambassador-at-Large and Coordinator for Counterterrorism. He was unanimously confirmed by the U.S. Senate for the latter role. Ambassador Sales brings an extensive record of public service and decades of experience working at the intersection of international security policy and human rights.

“When I was in government, I knew of few people or organizations that were more trusted, reliable, or committed to integrity than Ali Soufan and The Soufan Group,” says Ambassador Sales. “I had the opportunity to work with them firsthand, on matters critical to national security and foreign policy. I'm excited to join this team of professionals delivering first class services that strengthen security, uphold the rule of law, and defend human rights.”

On welcoming Ambassador Sales to The Soufan Group, CEO and Chairman Ali Soufan says, “Nathan's dedication to public service is tremendous. Our whole team looks forward to including his invaluable experience and perspectives in our work that is driven by a desire to promote sustainable security solutions underpinned by democratic values and the rule of law.”

**About The Soufan Group**

The Soufan Group (TSG) is a global intelligence and security consultancy that helps clients in the public and private sectors enhance their ability to identify, assess, and successfully operate in high-risk, high-opportunity environments.

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