

CAPABILITIES STATEMENT

GSA Contract Holder

The Soufan Group is an international strategic consultancy group that provides solutions to public and private sector institutions on policy strategy, risk management, and security.



Primary Focus

Training in investigations, forensics, and cyber space; Intelligence field craft; Judiciary case-building and trial preparation; Business methodology and tailored consultancy; Critical infrastructure and continuity of operations.

Regions Served

North and South America
Europe
Middle East
Southeast Asia

CRITICAL COMPANY DATA



GSA Schedule 84
GS-07F-065BA

Category (SIN): 246 52 & 426 6

Set Asides: Small Business

DUNS: 963411553

CAGE Code: 643HO

Tax ID: 77-0682430

NAICS Codes:

541690

541990

541618

611430

611699

PSC Codes:

R799

R408

U099

R425

B599

POINT OF CONTACT

Robert McFadden

(646) 233-1713

robert.mcfadden@soufangroup.com



SERVICES & OVERVIEW

Our services are designed to provide unmatched consultation, training, and management support, meticulously tailored to the specific requirements of our clients.



Security Training Program

- + Investigative Methods
- + Forensic Examinations
- + Analysis & Reporting
- + Critical Event Survival
- + Interview & Interrogation

Security Solutions

- + Insider Threats
- + Crisis Management
- + Major Event Security
- + Travel Security
- + Cyberspace

Intelligence & Threat Assessments

- + Operations
- + Risks Assessments
- + Analysis & Reporting
- + Knowledge Management
- + Situational Forecasting

DIFFERENTIATORS



- + Global Presence
- + Led by career federal law enforcement, intelligence, and counterterrorism experts
- + We are leaders in the industry, consistently sought after subject-matter experts for U.S. and international media, judicial proceedings, and academic, and government institutions
- + Decades of experience in intelligence, academia, law enforcement, and security

"The Soufan Group has experience and skill in both government and industry worldwide. They have earned a reputation for reliability, insight, and knowing exactly what the client needs to make informed judgments on sensitive matters in sensitive parts of the world. They are absolutely loyal to the client, ensuring accessibility and confidentiality at all times."

CHASE UNTERMEYER

Former U.S.
Ambassador to Qatar

PAST PERFORMANCES

WORLDWIDE

Europe

Year-Long Study on Countering Violent Extremism: TSG was commissioned to conduct a year-long study to assess methods of combating violent extremism. Our teams traveled across the world and were given unprecedented access, including to government ministers, top security officials, and convicted terrorists. Our internationally acclaimed findings were presented at the INTERPOL 79th General Assembly, held in November 2010. Team members were subsequently invited to appear before government agencies and other bodies, including the U.S. Departments of State and Homeland Security, the British Parliament, Members of the European Parliament, and the Home Team Academy of Singapore. TSG has since been commissioned to assess methods to counter the narratives that violent groups use to recruit.

Southeast Asia

Advanced Interview and Interrogation Training: TSG has conducted several iterations of advanced interview and interrogation training for law enforcement, intelligence, and internal security services officers for a government client in Southeast Asia. The training incorporated latest research and advances in scientifically-backed and empirically tested tactics and strategies for most effective interview

and elicitation results, to include ideologically-motivated subjects.

Pakistan

Assess Terrorist Risk: A government client commissioned a report on terrorist groups in Pakistan on their capacity to recruit and operate outside of their borders, their fund-raising and money-laundering schemes, and other critical information. The government client used the report to shape policy and accurately allocate resources.

Gulf Region

Critical Infrastructure: For a government client, TSG conducted a nationwide security assessment of critical infrastructure, including airports and seaports, other transportation nodes, water treatment facilities, the electric grid, and information technology networks. Based on the results of this assessment, The Soufan Group provided a remediation plan to close security gaps through enhanced training, technology, policy, and procedures.

Horn of Africa

Improving Food Security: An International Organization engaged TSG to Help Improve Food Security in the Horn of Africa, specifically identifying the risks associated with the delivery and distribution of food in Somalia and Sudan, and exploring alternative strategies that would

help mitigate the identified risk. Our research identified various risks in several key areas, including physical risks from warlords and extremists and systemic risks from corruption and theft, and provided strategies for threat mitigation. The paper that TSG produced was used to brief United Nations officials tasked with developing security policies associated with food distribution in the Horn of Africa.

Multiple Clients

Cultural Intelligence: TSG has provided multiple introductory through advanced Cultural Intelligence seminars for allied government foreign service and security service personnel prior to their assignments to Near and Middle Eastern locations. TSG's cadre of subject matter experts provided an efficient, though deep-dive, exploration of the spectrum of topics related to history, societies/cultures, economies, regional foreign and military policies, linguistic traits, social-situation role playing & exercises, and site visits.

Investigations Training: TSG conducted journeyman through advanced investigations training for one of the world's largest petrochemical companies. The training included response to a crime or incident scene, use of latest forensic techniques and technology, cyberspace & social media evidence and forensic examination, investigative steps, evidence collection & preservation, and effective interview methodology.